

California Complete Count Committee

PUBLIC MEETING

1500 11TH STREET, SACRAMENTO | FEBRUARY 27, 2020



Agenda Item 1

Opening Remarks

Call to Order – Roll Call / Establish Quorum

Pledge of Allegiance

Approval of 06/04/19 Meeting Minutes

Approval of 09/04/19 Meeting Minutes

Approval of 12/03/19 Meeting Minutes

Presenter:
Honorable Alex Padilla
Secretary of State
Chair

Committee Comment

Public Comment



Agenda Item 2

Input for Jan 1, 2020 Report to the Governor

Presenter:
Honorable Alex Padilla
Secretary of State, Chair

Committee Comment

Public Comment



Agenda Item 3

U.S. Census Bureau Update

Presenter:
Lia Bolden
Partnership Coordinator
Los Angeles Regional Census Center

Los Angeles Region 2020 Census Partnership Update

February 27, 2020

Lia Bolden
Partnership Coordinator
Los Angeles Regional Census Center

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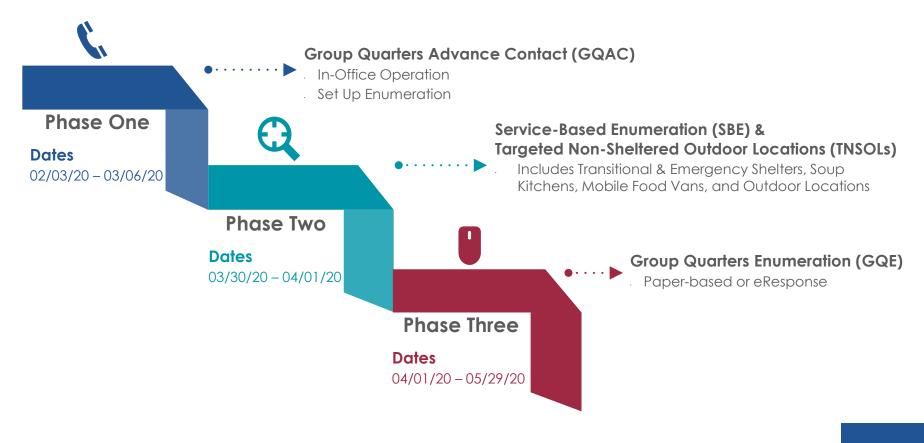
2020 Census Timeline







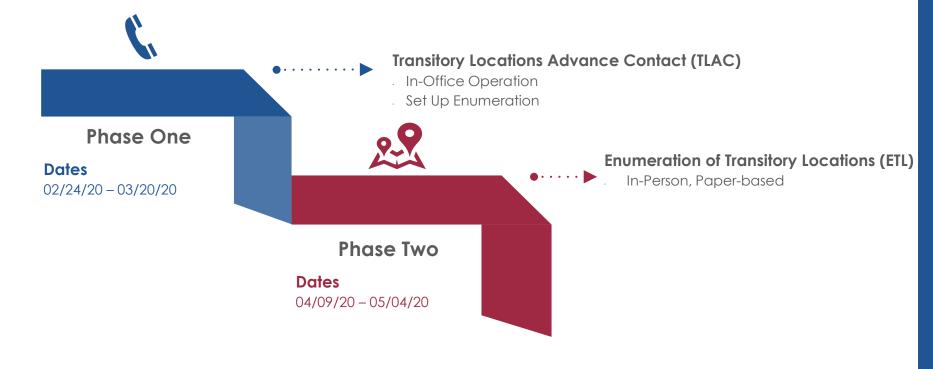
How are Group Quarters (GQs) Enumerated?



Shape your future START HERE >



How are Transitory Locations (TLs) Enumerated?





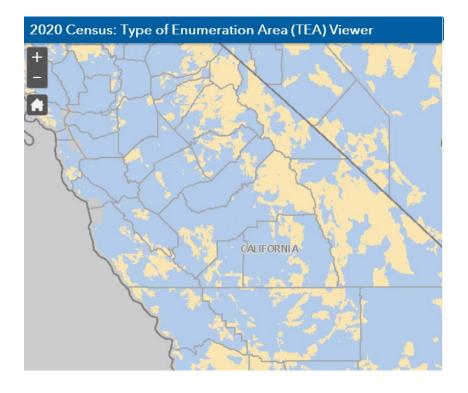


Group Quarters How Partners Can Help

- Provide lists of Service Based Group Quarters Locations
 - Soup Kitchens
 - Emergency and Transitional Shelters for People Experiencing Homelessness
 - Regularly Scheduled Mobile Food Vans
 - Targeted Non-Sheltered Outdoor Locations
- Provide lists of Targeted Non-Sheltered Outdoor Locations (TNSOL)
- Provide special instructions and unique needs of TNSOLs in your community and share this information with Census Staff.
- Encourage service providers to cooperate with Census employees by providing access to enumerate at their locations/sites.
- Promote Census Jobs



Update Leave



Housing Unit Percent Total	Type of Enumeration Area	
95.32%	Self-Response	
4.48%	Update Leave	
0.17%	Military*	
0.01%	Update Enumerate	
0.02%	Remote Alaska	

- Designed to enumerate addresses that are difficult to reach through common enumeration methods.
 - Non-City Style Addresses
 - Disaster Areas
 - Seasonally Vacant Areas
- Enumerators will verify each assigned address and leave an Internet Choice questionnaire Package at each Housing Unit.





Update Leave How Partners Can Help

- Encourage households to respond via mail or phone
- Educate your audience about the 2020 Census.
 - Explain why it's important and how it benefits your community.
 - Inform your audience that the census is easy, safe, and important.
 - Display posters and other partner materials.
 - Include messaging about the 2020 Census in your emails, newsletters, and blogs
- **Promote Census Jobs**



Self-Response Begins

WHAT WE WILL SEND IN THE MAIL				
On or between	You'll receive:			
March 12-20	An invitation to respond online to the 2020 Census. (Some households will also receive paper questionnaires.)			
March 16-24	A reminder letter.			
	If you haven't responded yet:			
March 26-April 3	A reminder postcard.			
April 8-16	A reminder letter and paper questionnaire.			
April 20-27	A final reminder postcard before we follow up in person.			

We understand you might miss our initial letter in the mail.

- Every household that hasn't already responded will receive reminders and will eventually receive a paper questionnaire.
- It doesn't matter which initial invitation you get or how you get it—we will follow up in person with all households that don't respond.



2020 Census Mail Contact Strategies Viewer

https://gis-portal.data.census.gov/arcgis/apps/webappviewer/index.html?id=7ef5c37c68a64ef3b2f1b17eb9287427

Internet Choice:

Letter Invitation and Paper Questionnaire

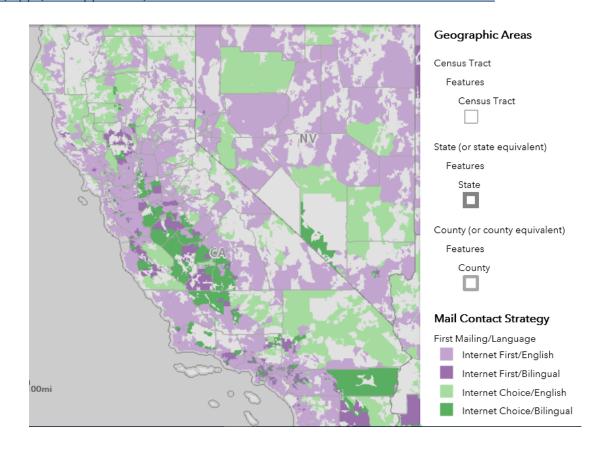
 Areas that are less likely to respond online will receive a paper questionnaire along with their invitation. The invitation will also include information about how to respond online or by phone.



Internet First:

Letter Invitation

- Most areas of the country are likely to respond online, so most households will receive a letter asking you to go online to complete the census questionnaire.
- We plan on working with the U.S. Postal Service to stagger the delivery of these invitations over several days. This way we can spread out the number of users responding online, and we'll be able to serve you better if you need help over the phone.



Sample Letter

All mailing packages include a letter and language assistance sheet with instructions in the 12 non-English languages.

The instructions explain how to select languages online, and provide dedicated phone numbers for each non-English language.

Dear Resident:

This is your invitation to respond to the **2020 Census**. We need your help to count everyone in the United States by providing basic information about all adults, children, and babies living or staying at this address.

Results from the 2020 Census will be used to:

- Direct billions of dollars in federal funds to local communities for schools, roads, and other public services.
- Help your community prepare to meet transportation and emergency readiness needs.
- Determine the number of seats each state has in the U.S. House of Representatives and your political representation at all levels of government.

Respond by April 1 at [url removed]	Your Census ID is:	
	[Census ID removed]	

The Census Bureau is using the internet to securely collect your information. Responding online helps us conserve natural resources, save taxpayer money, and process data more efficiently. If you are unable to complete your 2020 Census questionnaire online, we will send you a paper questionnaire in a few weeks for you to complete and mail back.

The census is so important that your response is required by law, and your answers are kept completely confidential. If you do not respond, we will need to send a Census Bureau interviewer to your home to collect your answers in person. If you need help completing your 2020 Census questionnaire, please call toll-free [phone number removed].

Thank you for your prompt response.

Sincerely,

Steven D. Dillingham

Enclosures

Mensaje importante: Para completar su cuestionario del Censo del 2020, visite [uri removed] o llame gratis al [phone number removed].





Language Assistance Sheet

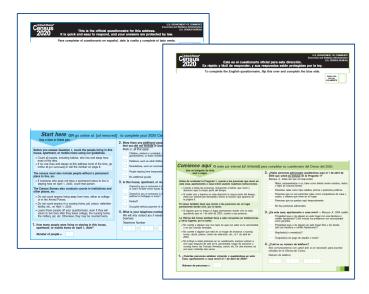






Letters, Postcards and Bilingual Questionnaires











Census Questionnaire Assistance (CQA)

Beginning March 1, 2020, the English and Spanish language telephone lines will be available

- Provide general information about the 2020 Census, including answers to frequently asked questions (FAQs), via an automated Interactive Voice Response (IVR) system.
- Callers to these lines will also be advised to call back starting March 9, 2020 to speak with a live customer service representative (CSR).
- Callers to all other language lines will hear the message to call back starting March 9, 2020, to speak with a live CSR.

Beginning March 9, 2020, all telephone lines will begin live CSR support providing information about the 2020 Census and assistance with the questionnaire.

- Callers to the English and Spanish language lines will be routed through the IVR system prior to being transferred to a CSR.
- Callers to all other language lines will be greeted in that language by a CSR.

The CQA telephone lines will end on July 31, 2020.





Self-Response Begins **How Partners Can Help**

- Encourage households to respond online or phone
 - Share the link to the online census form.
 - Make computers or Wi-Fi available for your audience to respond online.
 - Continue to inform your audience about the importance of responding to the census.
- Educate your audience about the 2020 Census.
 - Explain why it's important and how it benefits your community.
 - Inform your audience that the census is easy, safe, and important.
 - Display posters and other partner materials.
 - Include messaging about the 2020 Census in your emails, newsletters, and blogs.



Self-Response Map

- Self-Response map will be available on census.gov
- February 28th Map will show 2010 Mail Response Data
- March 20th Map updated with 2020 Live Response Data
- Live Response Data updated daily



Non-Response Follow-Up

- NRFU is the last and largest operation of the Decennial 2020 Census
- NRFU serves two purposes:
 - 1. To determine the housing unit status
 - 2. To enumerate non-responsive addresses
- The bulk of NRFU begins in mid-May.
 Early NRFU begins in April to enumerate students living off campus before they leave for summer break.





Non-Response Follow-Up (NRFU) How Partners Can Help

- Share information about how the U.S. Census Bureau will make sure everyone is counted.
 - Let your audience know that census takers will follow up in person with households that have not yet responded.
 - Inform your audience that census takers can assist them in completing their census form.
 - Remind people to cooperate with census takers if they visit their home.
 - Emphasize that the 2020 Census is safe and secure.





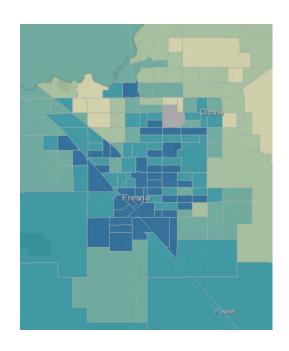
Mobile Questionnaire Assistance (MQA)

Types of MQAs

- Partner Questionnaire Assistance Center or Kiosk
- Census Mobile Questionnaire Assistance
- Census Highly Mobile Questionnaire Assistance

Location of Census MQAS

- Use ROAM to pre-identify potential Mobile Questionnaire Assistance locations
- Use Response Data to identify Highly Mobile Questionnaire Assistance
- Census MQAs staffed from March 24th to July 31st





Mobile Questionnaire Assistance (MQA) **How Partners Can Help**

- Host a Partner Questionnaire Assistance Center
 - Make computers or Wi-Fi available for your audience to respond online.
 - Partner QACs are hosted by non-Census Bureau Employees
- Identify Events where the Census MQAs can be set-up
 - Staffed by Census Bureau Employees
 - Provide Event information to your local Partnership Specialist

Statistics in School Week March 2nd to March 6th



https://www.census.gov/schools/



Thank You

Shape your future START HERE >



2020CENSUS.GOV

Committee Comment

Public Comment



Agenda Item 4

Lunch Break

Agenda Item 5

Key Accomplishments & Look Ahead

Sarah Soto-Taylor

Deputy Secretary for the Census Government Operations Agency



Planned Outreach Statistics

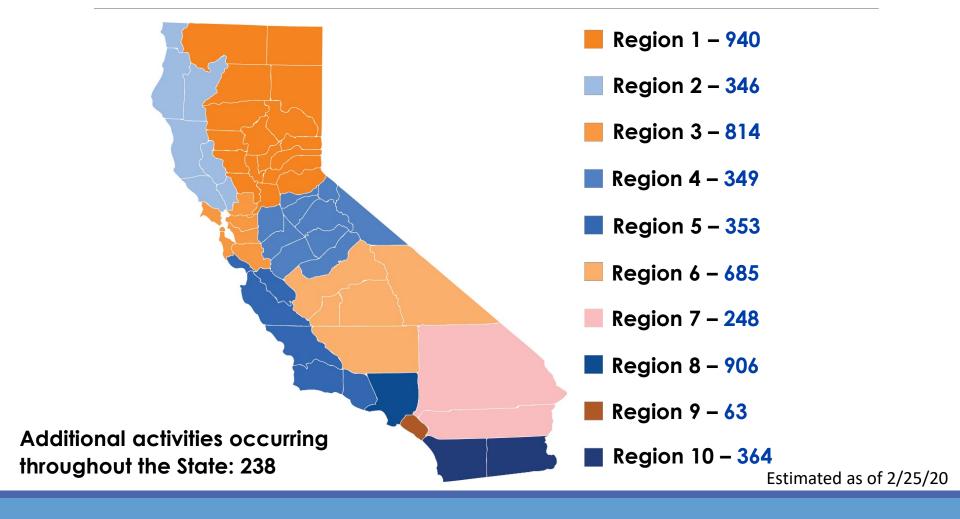








Outreach Activities by Region



QAC and QAK Updates





- QAC/QAK Final Guide and Training Tools presented to partners (1/31/20)
- Technical assistance provided to Partners to troubleshoot issues and support them in meeting security requirements



Partner Funding and Payments

\$21,648,879 issued in additional funding to partners, with the following priority resource areas:

- Printing of collateral materials in languages supporting the hardest-to-count demographics and outreach strategies.
- 2. Providing in-language support at QACs and other outreach activities.
- 3. Executing outreach activities in census tracts with a CA-HTC Index of 57 and higher where there were no activities planned and bolstering existing efforts to amplify the campaign.
- Establishing a contingency fund for rapid deployment of resources during the self-response period

Partner Funding and Payments

	Original Contract Add	Total Funding	
Type of Partner	Amount	Amount	Amount
County	\$25,999,233	\$6,089,826	\$32,089,059
ACBO	\$23,634,269	\$7,894,256	\$31,528,525
Statewide	\$6,505,855	\$2,011,413	\$8,517,268
Sector	\$1,050,000	\$596,650	\$1,646,650
Education	\$3,421,515	\$3,905,810	\$7,327,325
Tribal	\$88,500	\$1,150,924	\$1,239,424
Total	\$60,699,372	\$21,648,879	\$82,348,251

Partner Communication

- 10 weekly newsletters sent to Partners and regular biweekly partner calls to share important information and updates
- Two-day 2020 Census Convening of Contracted Partners:
 - 1. Setting the Stage: Keynote & Updates from the State
 - 2. Overview of Data Supports and Rapid-Response Plans
 - 3. Breakout Sessions: Group Problem-Solving and Best Practices Sharing
 - 4. State-wide Communications Update
 - 5. Crisis Communications Framework
 - 6. Breakout Sessions: Regional Scenario and Response Planning

Toolkits and Collateral

- Social media toolkit for Partners released in January and February.
- Partner Welcome Kit created and shipped to partners (posters and flyers in English and Spanish) and LACAP languages shipped to partners soon.
- New Census Partner Toolkit: Includes information about the Census, communications and outreach goals, information about best practices, media templates and much more.
- New Veteran Toolkit: created to uplift messages important to our veteran community and assist organizations in conducting outreach.
- Small business Toolkit: to learn more about engaging customers, employees and community about the Census.
- 50+ partner created collateral pieces reviewed and available for sharing among Partners.
- Updated Posters and Flyers in all 13 languages to reflect moving into the self-response period



Media and Partner Communication Support

Media buy update: Paid media update, detailed media coverage, the updated media list and how the U.S. Census Bureau and California media buy work together.

Partner Spokesperson Media Training: Provided necessary tools and media training for interacting with the media and serving as a spokesperson at partner and community events. Training included: spokesperson talking points and best practices and mock media interview sessions.

New Radio Scripts and Print: These new collateral pieces are available to Partners as a way to spread the word about the Census.

New Digital Ads: Ads to engage communities digitally to learn more about the Census, available in all 13 languages.

Threat Identification Training: Provided partners with information on how to identify threats, roles and responsibilities and best practices.

Sector Update: Tribal

- Native People Count California website published (nativepeoplecountca.org)
- Native American Outreach Resources Released (Native people count flyer, Census glossary, What is Census flyer, Native Fact Sheet, Census Questionnaire tips: Race & Tribal Affiliation, Census tribal impact infographic, Native People Count CA Partners Contact Sheet)
- Tribal Coordination Meetings with Outreach Partners, Media & Tribal Partners
- CCCO initiated the Tribal Census Kick-off Event on March 6th in Eureka, CA hosted by the Northwestern California Intertribal Census Workgroup



Statewide and Sector Update

Contracted with Homebase - a non-profit dedicated to building community capacity to prevent and end homelessness.

- Coordinate county and homeless service provider awareness of Census operations
- Outreach to partners to share locations with the USCB for service-based sites and unsheltered locations (for service based enumeration)

Rural Strategy

Distinct enumeration

Veterans Strategy

 Diverse population, with the exception of being over 18, veterans represent every age, gender, ethnicity, religion, sexual orientation, political persuasion, income bracket and other demographic in our state

State Agency Highlights

Agency	Outreach and Media Coordination	CaliforniaABC January 23 · 🐧
Department of	Listserv eblast, logo/button on	
Alcoholic Beverage Control	and social media	230 years of census
Department of Transportation	Social media, intranet pop up for staff	
Department of Corrections	QAC's located in prison visitor areas, parole offices, materials	CENSUS
and Rehabilitation	distributed at visiting centers, parole offices and provided to inmates who will be	1790 2020 #CaliforniaForAll
	discharged/placed on parole.	

State Agency Highlights

Agency	Outreach and Media Coordination	
Department of	Hold message, logo/button on website, logo/tagline	
Business Oversight	added to newsletter, social media	
Department of Motor	Hold message, digital signage, weekly internal	
Vehicles	newsletter and social media.	
California Lottery	Hold messaging, logo/button on website, mobile	
	application, digital screens & billboards, point of	
	sale screens and ticket messaging	



USCB Coordination

Supporting USCB recruitment of enumerators with messaging

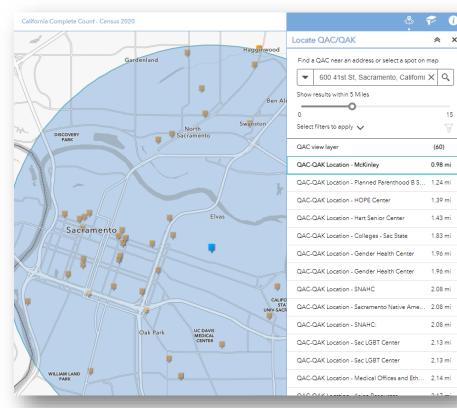
10+ meetings with USCB to coordinate the following initiatives:

- General Census In-Field Operations
- USCB Employment and Recruitment
- Questionnaire and Self-Response Period and NRFU
- Local Update of Census Addresses (LUCA) Phase
- Group Quarters
- Statistics in Schools / California Count Me In
- USCB Group Quarter Enumeration (GQE) operations

In the process of developing a statewide approach to coordinate USCB's Mobile Assistance Centers and QACs/QAKs

SwORD Highlights

- Maps updated with:
 - US Census Bureau Paid Media areas
 - US Census Enumeration and Mailing Strategy
- Development of Online
 QAC-QAK Finder Tool
- Bulk Reporting Upload feature
- Development of Regional Dashboards



Online QAC-QAK Finder

Partner Highlights



Cuenta Conmigo Partners

Talking to families at their doors since October 2019, with the goal to educate families and neighbors in the San Joaquin Valley and Sierra Foothills about the Census and to learn what their likelihood for participation is. The response from early education efforts has been positive, with over 50,000 individuals and 90% indicating that they will complete the Census.

Partner Highlights



Equality California (EQCA)

EQCA has provided trainings to organizations focused on culturally appropriate interactions with LGBTQ audiences. Their comprehensive statewide campaign includes:

- Digital advertising on Facebook
- Peer-to-peer text messaging
- 10 LGBTQ Census assistance kiosks, some will specifically serve bilingual LGBTQ populations

Road to the California 2020 Census

Supporting outreach contractors through bi-weekly planning calls and RPM meetings

Continuous refinement of outreach strategies:

- Response Rate Analysis
- Rapid Response to lower than expected census tract response rates
- Driving HTC communities to QAC/QAKs as early as possible
- Adapting messages to HTC communities

Preparing for non-response follow-up

Documenting best practices for 2030 – Reporting

Research



Questions?



Committee Comment

Public Comment



Agenda Item 6

Committee Member Engagement Opportunities (Statewide Census Outreach Update)

Presenter:

Emilio Vaca

Deputy Director for Outreach

California Complete Count – Census 2020

California Complete Count – Census 2020

Ambassador Training

February 27, 2020





Key Discussion Points to Use

- Every 10 years, the U.S. Census Bureau counts every person in the U.S. as mandated in the Constitution. The next enumeration will begin mid-March and will be the first to rely heavily on online responses.
- Every Californian counts. The Census counts every person living in the U.S. once, only once, and in the right place.
- This data is used to distribute billions of dollars in federal funds to state and local governments.



Key Discussion Points to Use

- It's about fair representation: every 10 years, the results of the Census are used to reapportion the House of Representatives, determining how many seats each state gets.
- It's a civic duty: completing the Census is mandatory and it's a way to participate in our democracy and say: "My story counts!"
- Your data is confidential: federal law protects your Census responses. Your answers can only be used to produce statistics.



Specific Talking Points

- The Census only asks nine questions.
- There are three ways to participate in the 2020 Census: online, by phone, or by mail. However, only a limited number of addresses will receive a paper form initially.
- Census workers will follow-up in person with households who haven't submitted their Census forms to the U.S. Census Bureau starting May 2020.
- California's hospitals, roads, schools, and so much more depend on an accurate count.



Specific Talking Points

- Everyone living in the United States is required by law to be counted in the 2020 Census.
- The Census is safe and confidential. Your Census answers are private and secure. Information collected during the 2020 Census by law cannot be used against you in any way or shared with anyone – even other government agencies.
- When you participate in the Census, you are giving a voice to your community

Partner Portal

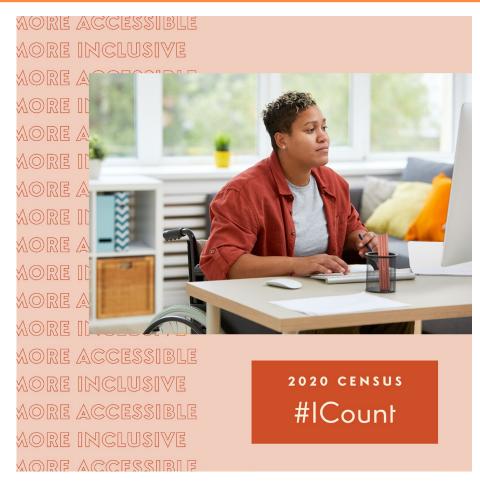
What's on the Partner Portal?

- Customizable collateral materials
- Latest updates
- Partner Communications Toolkit
- Monthly Social Media Toolkits
- Sample Posts and Graphics

Visit or Register for portal access at: https://portal.californiacensus.org/



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Campaign Hashtags

Use hashtags to:

- Participate in online conversations
- Expand your reach and audience

Our Hashtags:

#ICount #CaliforniaForAll #2020Census



What Can Members Do To Support the Campaign?

- Spread the Word, Census invitations will be send mid-March!
- Participate in Census events in your community
- Join the conversation, follow @CaCensus @CaCompleteCount
- Be available for speaking and earned media opportunities
- If you see something, say something: report@census.ca.gov

Committee Comment

Public Comment



Agenda Item 7

Media Campaign Updates

Presenters:

Martha Dominguez, Deputy Director of External
Affair and Media Relations
California Complete Count – Census 2020
Carolyn Becker, Senior Vice President



What is our Media Strategy?

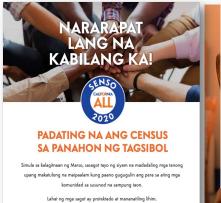
- Data-based, research-driven and community-informed
- Inclusive brand with in-language creative
- Leveraging trusted messengers
- Strategic coordination across platforms – including paid, social, and earned media



What is the Look of the Campaign?

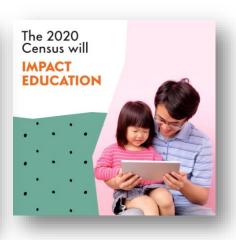






Para sa karagdagang kaalaman, tumungo sa CaliforniaCensus.org.









ANG SENSO AY GAGANAPIN SA 2020

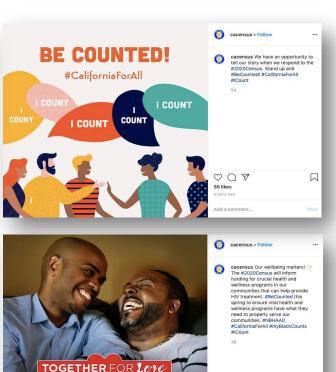
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How do we Show Up in Social Media?





OOA

22 likes

 \square

Stop HIV Stigma

National Black HIV/AIDS Awareness Day LET'S STOP HIV



Spotlight on Partner's Work











CENSUS TALKING POINTS

Faith communities across California have a vital role to play in ensuring a complete Census count in 2020. We serve as "trusted messengers" for hard-to-count (HTC) communities and have deeply rooted relationships and knowledge in their neighborhoods. We uniquely can talk about the Census in ways that are not only accurate and culturally resonant, but also grounded in powerful shared faith narratives, spiritual traditions, and moral values. The following are key messages you can draw from for a sermon, announcement, or other presentation for your community or congregation.

AS PEOPLE OF FAITH, WE BELIEVE THAT EVERYONE BELONGS, EVERYONE MATTERS, AND EVERYONE COUNTS.

Participating in the Census sends a powerful message about who belongs, who matters, and who counts in our nation. It is an once-in-a-decade opportunity to demonstrate the inherent worth, humanity, and dignity of all people, especially our society intentionally discounts, discredits, and dismisses. We believe in building an inclusive, equitable society where all people – regardless of what we look like, where we come from, or how we worship – have the resources and representation we need to thrive. "Who Counts?" is a central question of our time and when we all participate, we get to decide: **Everyone Counts**.

PICO_May

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First 5 Association

DREDF

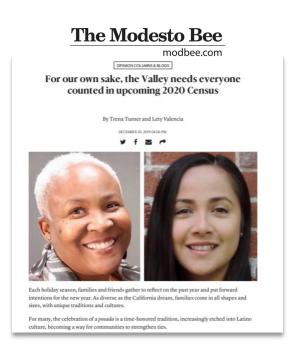
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Spotlight on Partner's Work







The Sacramento Bee

The Post News Group

The Modesto Bee



How will we measure campaign performance?

- Communications campaign performance reaching the hardest-to-count communities
- Three measurements:
 - Pre-campaign (January-February 2020)
 - Mid-campaign
 - Late-campaign
- How the campaign is working and determine if resources can be adjusted to optimize response

Pre-Campaign: Awareness of 2020 Census Count



Why Is This Measure Important? How Do I Use this Information?

This measure indicates how much the campaign should focus on raising awareness vs. motivating participation.

- HIGHER: Middle Eastern & North African
- MODERATE: Farmworkers, Homeless, Latinx, LGBTQ, Limited English Proficiency, Low Broadband, Native American, and Parents of children 0-5 years.
- LOWER: Asian-American/Pacific Islander, Black/African-American, Immigrants & Refugees, Persons with Disabilities, Seniors, and Veterans.

= 70% or more
•

= 1 acc than 50% = 50% - 49% = 70% or more



Pre-Campaign: Intent to Complete a Census Form

Why Is This Measure Important? How Do I Use this Information?

This measure indicates which communities are at the highest risk for non-participation and thus need greater resources dedicated to motivating participation.

- HIGHER: Asian-American/Pacific Islander, Black/African-American, Farmworkers, Homeless, Immigrants & Refugees, Latinx, Limited English Proficiency, Low Broadband, Middle Eastern & North African, and Parents of children 0-5 years.
- MODERATE: LGBTQ, Native American, Persons with Disabilities, and Veterans.
- LOWER: Seniors.

= Less than 50% = 50% - 69%	= 70% or more
Asian-American / Pacific Islander	•
Black / African-American	
Farmworkers	
Homeless	
Immigrants & Refugees	
Latinx (English-dominant & bilingual)	
LGBTQ	
Limited English Proficiency	
Low Broadband	
Middle Eastern & North African	
Native American	
Parents of children 0-5 years	
Persons with Disabilities	
Seniors (age 64+)	
Veterans	



How should we use the Pre-Campaign Measures?

Although the pre-campaign measure is primarily useful for the mid-campaign analysis, it nonetheless can tell us what *currently* has the strongest impact on people's intent to complete a Census form.

The strongest factor driving intent to complete a Census form is:

Knowing how to participate.

The pre-campaign measure showed all hardest-to-count communities have a strong sense that Census 2020 involves completion of a form—

but they are unsure what steps to take to make this happen.

This means campaign messaging about where, when, and how to complete a Census form has the highest likelihood of improving campaign outcomes (i.e. intent to complete a Census form).



How should we use the Pre-Campaign Measures?

Although the pre-campaign measure is primarily useful for the mid-campaign analysis, it nonetheless can tell us what *currently* has the strongest impact on people's intent to complete a Census form.

The second strongest factor driving intent to complete a Census form is:

Knowing that every household is required to complete a Census form.

This means campaign messaging that talks to the notions of requirement (which likely differ by community) will increase the likelihood of people completing the Census form.

How did we Conduct Focus Groups to Test Messages?

- Focus groups late December 2019 to early February 2020
- Participant composition was Adults 25+ living within the region, nearly equal percentage of those identifying as male and female, and native language speaking for the in-language sessions
- Vulnerable audiences were identified amongst participants and data is still being pulled to determine viability
- Community Partners facilitated some Focus Groups inlanguage



Completed Focus Groups

- (7) English
- (7) Spanish Everyday Impact Consulting
- (1) Punjabi Jakara Movement
- (1) Farsi Pars Equity Center
- (1) Mixteco MICOP
- (1) Russian Slavic American Chamber
- (1) Arabic Asian Pacific Islander Initiative

- (1) Korean
- (1) Khmer
- (1) Vietnamese
- (1) Tagalog
- (1) Armenian
- (1) Japanese
- (1) Chinese



What did we Learn About Awareness?

- On average less than half of all the participants indicated they were aware of the coming Census
- On average half of those aware of Census indicated that intended to participate
- In general, if isolated by language, it was typical that the non-English speaking sessions (other than Mixteco) were more aware the Census was coming than English session

What Were Overall Sentiments?

- The images that most frequently emerged are represented here, and key words and phrases included:
 - For (my) children, for future generations
 - For my community
 - Most noted were schools, infrastructure, parks, and healthcare
 - To support those that need help



What Are Our New Insights?

Negative feedback:

 Participating in the 2020 Census ensures that you and your communities have fair representation

Opportunity feedback:

- Participants did not understand how the census was connected to voting or fair representation
- The general sense was that felt that politics shouldn't be involved at all

"There's just too much going on with politics... and the impeachment all over tv. The Census shouldn't be political... just keep politics out of it." ~ Male, 55+, English Session



What Are Our New Insights?

- Neutral or scattered feedback:
 - The Census affects how much money your community gets.
- Participants wanted to believe claims but needed more proof in their communities; the lack of direct impact hindered any outcome statement from being motivational

"Show me a school that was built in my community in the last 10 years... that was because of the Census... or a park. I just don't see it... Modesto is worse now, not better."

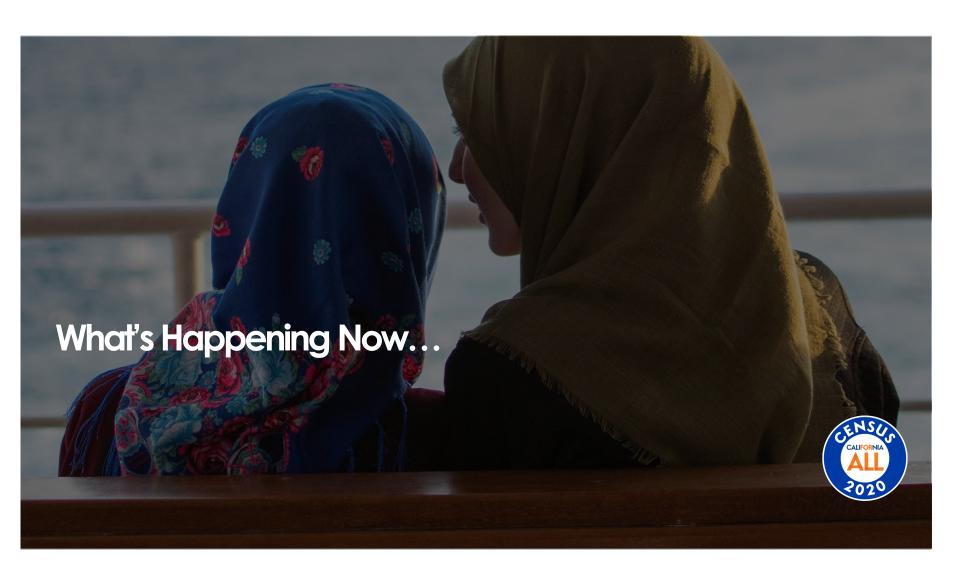
~ Female, 35-45, English Session



How Do Communities Get Information?

- Overwhelming usage of mobile devices was reported
- Most noted mediums included:
 - Online Search (primarily Google, YouTube)
 - Social Media (primarily Twitter, Facebook, Instagram)
 - Online News Websites (local news stations, CNN, FOX, MSNBC)
 - Streaming Video (Netflix, Amazon)
 - Podcasts (Joe Rogan emerged throughout English sessions)







Executing Paid Media Placements

- Radio Stations
 - Over 130 Stations
 - Over 16,000 Spots Aired
- TV Stations

 - Over 80 StationsOver 4,000 Spots Aired
- Out of Home

 - Over 7,000 Locations
 Postings in English and Spanish
- Print

 - Over 75 OutletsOver 130 Advertisements
- Digita
 - Impressions: 121,953,235





Gearing Up for Census Season

- QAC/QAK in a Box
 - Collecting final QAC locationsThree piece kit

 - Language guide
- Collateral pieces
- Micro-media plan placement
- Leveraging added-value to uplift partner activities





Driving Conversation in Social Media



January Results
6,067 New Followers
1.4M People Reached*
1.06M Twitter Impressions
1,205 Email Signups

People Reached Through:
Instagram: 791,035
Facebook: 1,280,540

• Facebook Post Engagement 67,059

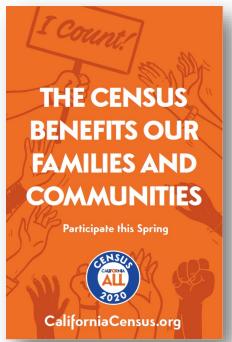
• Twitter:

■ Followers: 3,940

■ Impressions: 1,060,000

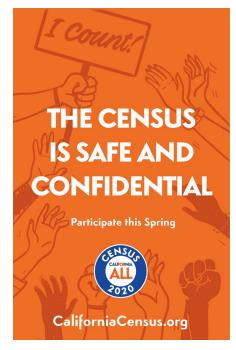


Creating Hundreds of Creative Messages





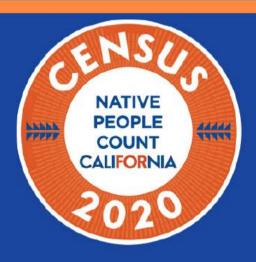




Amplifying Earned Media Across All Regions

- Working with regions to uplift stories and community voices
- Proactive pitching stories and op-eds
- Trainings for partners





The logo and branding of NPCCA was inspired by the diverse cultures and traditions byCalifornia's Tribal Nations. NPCCA looked to the revitalization of weaving tradition in California'sTribal Nations to help tell the story of the interconnected nature of Native people and their portance of that connection in the decennial Census.

The Yurok (Oohl) people, sturgeon-back design (qâxkwilee), represent the plates of the greensturgeon (Kaa-ka) have been important to the Yurok People for subsistence and cultural purposessince time immemorial from the Klamath river in California (coastal area).

The Pomo (Red Earth) people, the most frequently occurring design element is the arrowhead geometricshapes represent butterfly, turtle back or turtle neck design, spanning Northern and Central California.

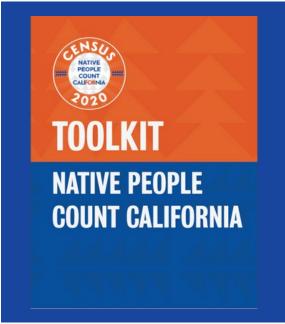
ABOUT

NATIVE PEOPLE COUNT CALIFORNIA IS THE OFFICIAL CALIFORNIA COMPLETE COUNT — CENSUS 2020 TRIBAL MEDIA OUTREACH CAMPAIGN.

NATIVE PEOPLE COUNT CA TAKES ITS RESPONSIBILITY SERIOUSLY IN ITS EFFORTS TO PROVIDE THE BEST AND MOST CULTURALLY RELEVANT, TRIBAL-SPECIFIC MATERIALS, RESOURCES, AND ASSISTANCE TO ENSURE A COMPLETE COUNT FOR CALIFORNIA TRIBES AND THE AMERICAN INDIAN AND ALASKA NATIVE PEOPLES.

MATERIALS & TOOLS







WEBSITE TOOLKIT ONE-PAGERS





Campaign Key Performance Indicators – Measurement

Flight 1	Flight 2	Flight 3
January 13 th - March 16 th	March 17 th – May 31 st	June 1 st - July 31 st
Educate and Motivate	Census Season	Non-Response Follow-Up
40% of budget	50% of the budget	10% Budget
778,863,792 est. impressions	1,264,422,411 est. impressions	175,698,055 est. impressions

Committee Comment

Public Comment



Public Comment



